# MEDIA KIT 2008

#### • 200,000 READERS PER ISSUE • DIRECT CONTACT WITH CONSUMERS

PARTICIPATION IN MORE THAN 50 EFFECTIVE COMMUNITY EVENTS A YEAR
DIRECT DISTRIBUTION IN THE AREA OF YOUR CONCERN, IF NOT ALREADY INCLUDED
 EXTENDED SHELF LIFE. YOUR ADVERTISEMENT WILL LAST FOR MONTHS!



## TO ADVERTISE CALL (949)493-1492











#### **Target Audience 25-45**

#### **Editorial Purpose**

**PARA TODOS** was launched in October 1995 to capture the Southern California (Orange County) Latino purchasing power through a publication that informs, entertains, and dignifies Latinos in Orange County.

#### Circulation

Over 50,000 free bimonthly magazines

#### Readership

Over 200,000

#### Distribution

2,000 Selected Markets, Restaurants, Hospitals, Clinics, Beauty Salons, Dental Offices, Bookstores, Public Libraries, Churches, School Districts, Colleges and Universities, Hispanic Organizations, Law Offices

#### Method

2,000 bulk drop locations- Bulk mail - 5,000 Copies mail paid & complimentary subscription -

#### **Unique Benefits**

-Effectiveness in its ads. Valuable content of general interest & informative editorials -Powerful visual impact, colorful covers, brilliant color photos of Latino individuals and families reflecting daily activities and achievements.

-Extended shelf life. Kept as a valuable reference, your message will be read several times and your advertisement will make a long lasting impression for months

#### Cities

Over 45 cities in Orange County

#### Established

October 1995



#### **Readers Profile**

<b>Gender:</b> Female Male	79% 21%	<b>Education</b> (Highest level of education) College Graduate or higher Any College		
Age:		Graduated High School	45%	
18-24	16%	Marital Ctatura		
25-34	38%	Marital Status:		
35 +	46%	Single	21%	
	1070	Married	70%	
Household Income:		Separated/Divorced	9%	
HHI \$ 75,000 +	26%			
HHI \$ 50,000 +	30%	Employment for House	ehold:	
HHI \$ 25,000 +	36%	2.0 full time, 0.5 part time		
Median HH Size	4-5			
	10	Home Ownership		
Ethnic Heritage		Own Home	49%	
68% Mexican, 23% Central American, 9%		Rent	51%	
South American and othe				
		Source: July 2007 -PARA TODOS Survey		

#### **Deadline & Editorial Highlights**

Issue	Deadline	Editorial Highlights
Feb./March	Jan. 15	Valentine's Day/Return of Swallows/Spring
April/May	March 15	Easter/5 de Mayo/Mother's Day
June/July	May 15	Summer/Father's Day/Home ownership Month/End School Year/4th of July
Aug./Sep.	July 15	School Begins/Mexico & other Latin American "Independence Day"/Fall
Oct./Nov.	Sep. 15	20 Most Beautiful issue/Hispanic Heritage Month/Halloween/Thanksgiving
Dec./Jan.	Nov. 15	Winter/Latin American Religious Celebrations/Christmas/New Year

#### Frequency: Every other month.

#### **Event Participation**

PARA TODOS actively participates as media sponsor in community events in several cities: Capistrano Swallows' week, OC • CA-Mexico Summit, OC • HCC-OC • CHCC • LBWA-OC • Cinco de Mayo: OC & LA • Mother's Day: OC & LA • Independence Day Celebration: OC & LA • Hispanic Heritage Month, OC • Latino Family Book Festival, LA • Anaheim Mariachi Festival, OC • Latin Business Association Expo, LA • MAOF, LA etc.



#### **Orange County Distribution**

#### TOTAL RATE BASE: 50,000 EST. TOTAL AUDIENCE: 200,000

**PARA TODOS** magazine delivers 50,000 copies every other month to Orange County Latinos who have the highest buying power in the country. The publication is delivered to 2,000 locations and 5,000 copies are sent to subscribers.

#### 87% free copies are delivered to:

- Restaurants Selected Markets Hospitals Clinics Medical Groups Beauty Saloons
- Dental Offices Bookstores Public Libraries Churches Colleges Universities Civic Hispanic Organizations Law Offices OCTA buses throughout the county

#### 11% free copies are mailed to:

• Complimentary subscriptions to reades; Hispanic business owners, CA Hispanic Chambers of Commerce members and community leaders

#### 2% free copies are delivered in Los Angeles to:

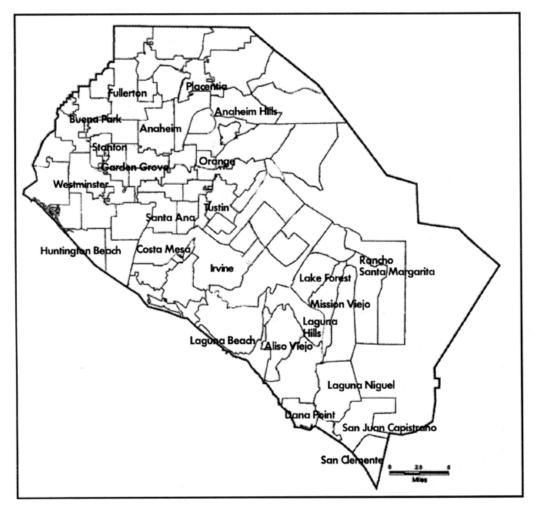
• Magazine stands • Book Stores • Universities • Consulates: Mexico; Guatemala; El Salvador; Honduras; Nicaragua; Costa Rica; Panama; Colombia; Venezuela; Ecuador; Peru; Bolivia; Chile; Argentina & España • Chambers: US Hispanic Chamber of Commerce; CA Hispanic Chambers of Commerce; The Ecuadorian American Chamber of Commerce • Latin Business Association and other Latino organizations



UNCIL Certified Small Business Enterprise



#### **Distribution Area By Zip Code**



92832 92807 90621 92801/2/4/5/6 92807 90680 92840/1 92866 92683 92701/3/4/5/6/7 92780	Fullerton Placentia Buena Park Anaheim Anaheim Hills Stanton Garden Grove Orange Westminster Santa Ana Tustin	92627 92612 92630 92691 92688 92657 92656 92653 92677 92675 92675 92629	Costa Mesa Irvine Lake Forest Mission Viejo Rancho Santa Margarita Laguna Beach Aliso Viejo Laguna Hills Laguna Niguel San Juan Capistrano Dana Point
92780 92648	Tustin Huntington Beach	92629 92672/3	•
	-		

## PARA TODOS

### 2008 Retail Advertising Rate Six (6) publications per year

Color					
Unit Size	1X	3X*	6X* (1 year)	9X*	12X* (2 years)
Full Page	\$2,450	\$2,328	\$2,205	\$2,082	\$1,960
2/3 Page	1,833	1,740	1,650	1,558	1,466
Half Page	1,325	1,259	1,192	1,126	1,060
1/3 Page	917	871	825	779	734
1/4 Page	712	676	640	605	570
1/6 Page	508	483	457	432	406
1/12 Page	304	289	274	258	243
1/24 Page	160	n/a	n/a	n/a	n/a
Black & White	e				
Unit Size	1X	3X*	6X*	9X*	12X*
Full Page	\$1,960	\$1,862	\$1,764	\$1,666	\$1,568
2/3 Page	1,507	1,432	1,356	1,280	1,206
Half Page	1,080	1,026	972	918	864
1/3 Page	753	715	678	640	602
1/4 Page	590	560	530	500	472
1/6 Page	426	405	383	362	340
1/12 Page	263	250	237	224	210
1/24 Page	140	n/a	n/a	n/a	n/a
Premium Position					
Unit Size	1X	3X*	6X*	9X*	12X*
Inside Covers	\$2,800	\$2,660	\$2,520	n/a	n/a
Page 3	3,060	2,907	2,754		
Back Cover	3,500	3,325	3,150		

**General Information:** 

\* 3, 6, 9 and 12 frequency-level discounts are based on the number of ads run during the contract year.

\* Covers are noncancelable and accept only color ads.

\* Changes must be made on or before the space reservation deadline for applicable purposes unless otherwise scheduled, contracted advertisers who wish to submit new materials must do so by the materials deadline or ad will run as published in previous issue.

\* Publisher reserves the right to change the rates at any time.



#### **Mechanical Requirements**

Magazine Trim Size	8 <sup>3/8</sup> X 10 <sup>7/8</sup>
Back Page, bleed	8 <sup>1/2</sup> X 9
Back Page, no bleed	7 <sup>1/8</sup> X 9
Full Page, bleed	8 <sup>1/2</sup> X 11 <sup>1/8</sup>
Full Page, no bleed	7 <sup>1/8</sup> X 9 <sup>5/8</sup>
2-Page Spread, bleed	16 <sup>7/8</sup> X11 <sup>1/8</sup>
2-Page Spread, no bleed	15 <sup>3/8</sup> X 9 <sup>5/8</sup>
2/3 Page Vertical	4 <sup>5/8</sup> X 9 <sup>5/8</sup>
1/2 Page Vertical	3 <sup>1/2</sup> X 9 <sup>5/8</sup>
1/2 Page Horizontal	7 <sup>1/8</sup> X4 <sup>3/4</sup>
1/3 Page Vertical	2 <sup>1/4</sup> X 9 <sup>5/8</sup>
1/4 Page	3 <sup>1/2</sup> X4 <sup>3/4</sup>
1/6 Page	3 <sup>1/2</sup> X 3 <sup>1/8</sup>
1/12 Page	3 <sup>1/2</sup> X 1 <sup>1/2</sup>
1/24 Page	3 <sup>1/2</sup> X <sup>3/4</sup>
Line Screen	133

